

IRONHORSE

Golf Club



GOLF COURSE COMMITTEE

January 30, 2003 – 5:30 p.m.

Committee members in attendance were Dick Fuller (chairman), Mike Gill, Jim Dickson, Bob Reid, Dave Fearis, Lou Rasmussen, Mike O'Connell, Scott Gullledge and John Campbell. Chris Claxton, Parks and Recreation Director, Laurie McCauley, as well as Matt Roberts, and Pete Spratlin, Shane Gardner of IRONHORSE.

The meeting was called to order at 5:50 p.m.

A motion was made by Mike O'Connell to approve the minutes from the November 21, 2002 meeting. Jim Dickson seconded the motion. The minutes were approved unanimously noting the change requested by Lou Rasmussen on the funding of the screening with trees at the rest station. Lou and Scott Gullledge asked that the City pay the cost of fencing for the maintenance building. Mike O'Connell made a motion that a council member takes this issue to the February 3rd meeting for discussion during the committee reports. Mike Gill seconded the motion. The motion was approved unanimously. Pete said that the actual cost was lower because his maintenance crew did the construction. The cost was \$1900.00 instead of \$2800.00.

General Operations Report

Matt reported that for the month of January, they were \$10,000.00 over budget in revenues. They had 460 rounds for January. Matt said that tournament bookings were doing very well. They are giving away a gift basket for early incentive bookings. So far they have 22 bookings for 2003. Seven of the 22 bookings were new. He reported the golf shop would have no turnover in employees this year. The golf course is having an open house on February 8th from 12 – 4 p.m. The open house will promote memberships, new outings, and the men's association. Matt said that they have painted the inside of the clubhouse, cleaned floors, carpets and have done general repairs during the month of January. Dick Fuller asked about the Jr. Triple Crown. Matt said that their goal is to sign up 20 and that they have had a great response thus far.

Course and Project Update

Pete said that the drought is very serious and will have some effect on the course. The access road behind #6 is finished except for the asphalt. Chris expressed the appreciation of everyone to the City Administrator, Joe Johnson, Diane Binckley and Patty Bennett for their assistance in

getting the project completed. Pete said they have been cleaning the maintenance building and doing general maintenance on all the equipment.

Year End Financial Information

Shane distributed the preliminary year-end financial information as reported by Orion. Mike Gill said that it was noteworthy that the debt has been reduced by \$380,000.00 this year. Scott Gullledge noted that the total rounds exceeded the projected rounds. Mike Gill said they are doing a good job of selling primetime and encourages them to continue introducing new ways to get people on the course during non-primetime. Dick Fuller suggested they might want to consider nine-hole rounds for people that want to walk, especially seniors.

There was discussion regarding the items that were not funded in the budget. Mike Gill made a motion that \$10,000.00 be put back into the revised operating budget to cover the hand held radios. Lou Rasmussen seconded. The motion carried.

2003 Business Plan and Presentation

The 2003 Business Plan was distributed. Mike Gill said that it is a quality product. Matt, Shane and Pete gave the power point presentation that will be shown at the February 10th Work Session with the Governing Body. At the end of the presentation suggestions were made:

Mike Gill asked if they should include the First Tee Program, which is a nationally recognized program that we participate in.

John Campbell suggested doing a comparison on replacement equipment that was not funded similar to the comparison done on the golf cars. He also said that capital expenses were not incorporated into original budget.

Mike Gill suggested a “solution” that the City participates in annual budget, capital equipment, purchase and replacement.

Lou Rasmussen suggested the “solution” final slide should be 1) Approval of the Business Plan; and 2) The Business Plan includes x amount of dollars for items not funded.

Misc.

Jim Dickson made a motion to adjourn the meeting. Dick Fuller` seconded the motion. The meeting adjourned at 8:03 p.m. The next meeting will be on Thursday, February 27, 2003.

Respectfully Submitted,

Chris Claxton, Director
Parks & Recreation